

# Market Classifications for Agents & Principals

*(for our database details)*

- ABR1 - Abrasives
- ADH1 - Adhesives
- ADV1 - Advertising Products & Services
- AER1 - Aerospace, Aviation & Airlines (Aircraft, Accessories, Components, Missiles, Rockets, Equipment, Machinery)
- AGR1 - Agricultural Equipment & Machinery (Tractor, Trailer, Farm Equipment, Earth Moving Equipment & Work Vehicles)
- AMU1 - Amusement Machines
- ARC1 - Architects, Surveyors & Interior Designers
- ART1 - Arts, Crafts & Hobbies
- AUT1 - Automation & Robotics
- AUT2 - Automotive Aftermarket incl. Parts, Accessories, Tools, Equipment, Chemicals & Supplies
- AUT3 - Automotive OEM (Components for Manufacturers incl. engines)
- BOO1 - Books
- BUI1 - Building Contractors
- BUI2 - Building Materials & Supplies (incl. Timber, Roofing, Ironmongery, Hardware, Sanitaryware, Bathroom Equipment, Architectural Specialities)
- BUS1 - Business
- BYC1 - Bicycles & Accessories
- CAS1 - Castings & Forgings
- CAS2 - Cash & Carry
- CHE1 - Chemicals - Agricultural
- CHE2 - Chemicals - Industrial
- CLO1 - Clothing
- COA1 - Coatings
- COM1 - Computer Hardware, Software, Peripheral Equipment & Supplies
- CON1 - Construction Machinery & Equipment
- DAT1 - Data Processing
- DEF1 - Defense Industry incl. Armed Forces
- DEN1 - Dental Equipment, Supplies & Services
- DEP1 - Department Stores
- DIS1 - Disposable Products incl. Clothing, Medical & Catering
- EDU1 - Educational & Training
- ELE1 - Electrical - Controls & Instrumentation
- ELE2 - Electrical - Electronic Consumer Products
- ELE3 - Electrical - Electronic Technical & Industrial Products
- ELE4 - Electrical - Electronic Communications, Telecoms, Audio Visual & Professional Products
- ELE5 - Electrical - Electronic Components & Materials
- ELE8 - Electrical - Contractors & Consulting Engineers
- ELE9 - Electrical - Wholesalers
- ENE1 - Energy Conservation
- ENG1 - Engineering Design & Consultants
- EXH1 - Exhibits & Displays
- FAS1 - Fasteners & Fixings
- FEE1 - Feed Processing
- FIL1 - Filing Systems
- FLO1 - Flooring incl. Tiles & Carpets
- FLU1 - Fluid Handling
- FLU2 - Fluid Power
- FOO1 - Food & Drink
- FOO2 - Food Processing
- FOO3 - Food Service Equipment
- FOO4 - Footwear
- FUR1 - Furniture & Soft Furnishings incl. Fabric & Trimmings
- GAR2 - Garages & Filling Stations
- GAR1 - Garden Centres, Florists, Horticulture, Nurseries, Lawn & Garden Services, Garden Machinery & Turf
- GAS1 - Gas, Oil & Petroleum Products & Services
- GIF1 - Giftware
- GOV1 - Government Departments & Agencies
- HAN1 - Hand Tools incl. Power Tools
- HAR1 - Hardware & Houseware
- HEA1 - Health & Beauty Equipment, Aids & Supplies, Beauty & Tanning Salons & Hairdressers
- HEA2 - Heating, Ventilation & Air Conditioning
- HOM1 - Home Improvement & DIY
- HOT1 - Hotels, Restaurants, Pubs, Caterers & Hospitality
- HOU1 - Householders
- IDE1 - Identification Products
- IMP1 - Import & Export
- IND1 - Industrial Equipment & Machinery
- IND2 - Industrial Supplies incl. Machine Tools
- JEW1 - Jewellery, Clocks & Watches
- KIT1 - Kitchen Specialists
- LAB1 - Laboratory, Research Equipment & Supplies

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*(for our database details)*

- LEA1 - Leather & Leather Products
- LIG1 - Lighting
- LOC1 - Local Authorities incl. Libraries, Police & Housing
- LOR1 - Lorry, Bus & Trailers (incl. Components, Engines, OEM, Aftermarket)
- LUB1 - Lubricants
- LUG1 - Luggage & Travel Goods
- MAC1 - Machining Specialists & Subcontractors
- MAI1 - Maintenance Supplies incl. Floor Care, Chemicals & Janitorial Equipment
- MAR1 - Marine incl. Shipbuilding, Engines, Equipment, Fittings & Paints
- MAT1 - Material Handling
- MED1 - Medical & Hospital Equipment, Supplies & Services
- MET1 - Metal - Processing, Products & Accessories
- MIN1 - Mining & Extractive
- MOB1 - Mobile Home, Caravan & RV Accessories & Supplies
- MOT1 - Motorbikes & Accessories
- NUR1 - Nursery Equipment incl. Prams & Pushchairs
- OFF1 - Office Equipment, Supplies, Furniture & Furnishings
- PAC1 - Packaging
- PAI1 - Paints & Varnishes
- PAP1 - Paper & Paper Products
- PHA1 - Pharmaceutical
- PHO1 - Photographic Supplies
- PLA1 - Plastic Formings incl. Injection Moulding, Rotational Moulding, Plastic Pipe Fittings & Fabrication
- PLA2 - Plastic Materials incl. Sheet, Raw Materials & Extrusions
- PLU1 - Plumbing
- POL1 - Pollution Products & Services (Air, Water, Noise, Sewage, Industrial & Consumer)
- POW1 - Power Transmission & Generation
- PRI1 - Printing & Graphics
- PRO1 - Process Equipment
- PUM1 - Pumps
- RAI1 - Railways incl. Rolling Stock
- REF1 - Refractories
- REF2 - Refrigeration & Cold Storage
- RET1 - Retail Consumer Products
- ROO1 - Roofing Materials & Supplies
- RUB1 - Rubber & Rubber Products
- RUR1 - Rural Pursuits incl. Equestrian, Shooting, Hunting, Fishing, Clothing & Footwear
- SAF1 - Safety, Environmental, Emergency & Security Products
- SCR1 - Screw Machine Products (Precision turned parts)
- SPE1 - Speciality Sales
- SPO1 - Sports Equipment, Clothing & Accessories
- STA1 - Stampings - Metal
- STA2 - Stage & Theatre incl. TV & Film
- STE1 - Steel
- STO1 - Storage Equipment
- SUP1 - Supermarkets
- TES1 - Testing Equipment
- TEX1 - Textiles - Apparel
- TEX2 - Textiles - Industrial
- TEX3 - Textiles - Furnishing
- TIM1 - Timber Industry
- TOO1 - Tooling
- TOY1 - Toys & Novelties
- TRA1 - Transport
- TUB1 - Tubing & Pipes incl. Pipeline Contractors
- UTI1 - Utilities incl. Gas, Water, Electricity & Airports
- VAL1 - Valves
- VET1 - Veterinary, Pet Trade, Boarding Kennels & Breeders
- WAL1 - Wall Coverings & Wallpaper
- WEI1 - Weighing Systems
- WEL1 - Welding
- WIR1 - Wire & Wire Products